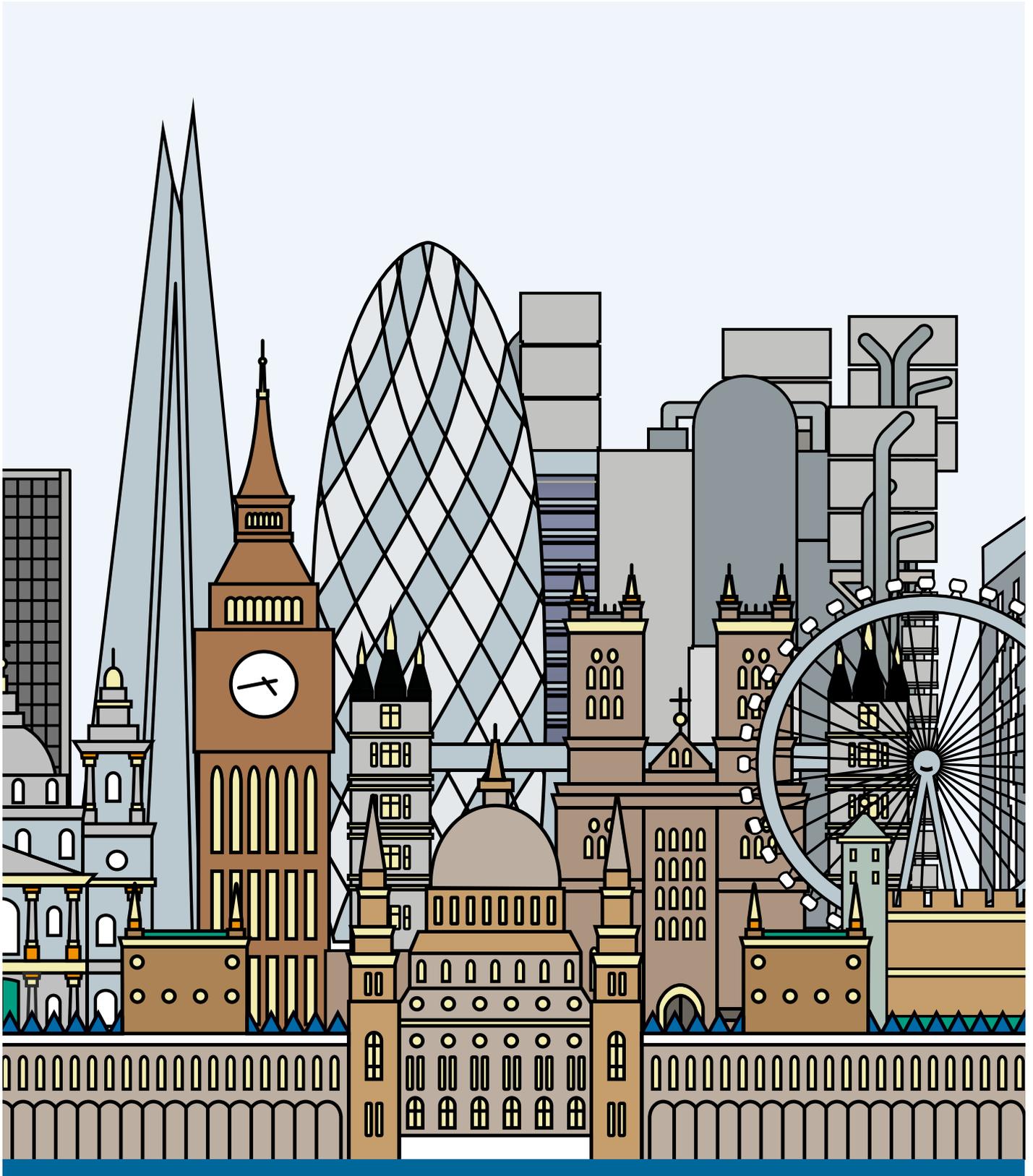




CARROLLS



MOTOR FLEET

Broker at **LLOYD'S**



Our fleet team boasts one of the longest serving teams in the market. We have ten individuals in the team whom each of which has over 10 years' experience within the London fleet market and a collective experience of over 170 years. With this wealth of experience, knowledge and relationships, you can be safe in the knowledge that an efficient broking, renewal and MTA service will be offered.

As a 'one stop shop' for London Market fleet broking, with access to 15 markets together with an additional delegated authority, you can be assured that markets are covered and the best deals are being sought for your clients.

As an independent broker, with no affiliation to networks or Insurer's so you can be confident that we are placing business on the best terms for your clients. It is not just our experience and access to the market that makes us a leading wholesaler, we also have regular, weekly appointments with Senior Underwriters where we can discuss the requirements of all risks - even during pandemic times we have set phone and video appointments.

We have a wide risk appetite too. Other than motor trade (although sometimes we may be able to get something quirky home so always worth a call), most other occupations can be

considered for fleet risks. This includes, but is not limited to, own goods car and van, courier, haulage, bus and coach, taxi, hazardous goods carriage, skip/ waste, and self-drive hire risks. Risks located in the Republic of Ireland cannot be considered unfortunately. Our personal representation to Underwriters makes a particular difference in the placing of the larger, harder to place risks when working closely with yourselves.

In the open market risks usually begin at £10,000 + IPT but smaller risks can be considered depending on circumstances. Risk below this threshold can also be considered by our swift response team. A full market exercise will usually take 5 working days from the point at which all required information has been received, but should your timescale be shorter than this please make the broker aware. Should you have any queries whatsoever, please feel free to contact me.

Kind Regards,
Trevor Bremerman

Divisional Director - Motor Fleet
Trevor.Bremerman@carrolls.co.uk
0207 645 5314 M: 07712193768



OUR TEAM

Trevor Bremerman*Divisional Director*

New Business/renewal support

T: 0207 645 5314

Mark Lagden*Motor Manager*

New Business/renewal support

T: 0207 645 4641

Yvonne Young*Motor Fleet Broker/handler*

Renewals/administration

T: 0207 645 5312

Paula Parker*Motor Fleet Broker/Handler*

Renewals/administration

T: 0207 645 4645

Matthew Bray*Motor Fleet Broker/Handler*

Renewals/administration

T: 0207 645 5313

Chris Eckersley*Mini Fleet Manager*

Renewals/swift response/administration

T: 0207 645 5311

Alex Stubbings*Motor Fleet Broker/Handler*

Renewals/swift response/administration

T: 0207 645 5317

Emma Lay*Administration Manager*

T: 0207 645 5316

Steve Pratt*Sales Director*

Tel: 020 645 0411

Phoebe Price*Motor Fleet Junior*

Tel: 0207 645 5399

Emails

firstname.secondname@carrolls.co.uk



OUR MARKETS

AIG

Aioi Nissay Dowa
Europe (AND-E)

Allianz

BUA

Capulus

Direct Commercial

Edison

ERS

KGM

Markerstudy

**Octane London
Market**

QBE

HDI



NEW BUSINESS

Carroll's Motor Fleet have a strong, experienced New Business Team with a proven record of placing risks from standard own goods fleets to the more difficult, unusual, complex, larger, haulage, courier and hazardous goods risks together with everything in between that benefits from our personal representation with Underwriters

With our fluency of trading 'face-to-face' with our Underwriters, we understand the requirements of each of our markets and will take an 'Underwriters viewpoint' on the risk ahead of a marketing exercise, to ensure we can broke each risk in the best way to obtain competitive terms for you and your clients.

Trevor Bremerman, Steve Pratt and Mark Lagden will be happy to discuss any new or potential risks and discuss with you along with details of the markets we will approach. Please send all new enquiries into our dedicated new business e-mail, fleetenquiries@carrolls.co.uk with full information to enable us to carry out a market exercise.

Full Insured information required includes - Vehicle list including GVWs - Claims experience - Claims listings - Premium targets - Current rate and any specific driver requirements or Insured demands/needs.

We are able to meet more strict deadlines if required, but typically a full market exercise in the open market takes around within 5 working days, provided we have all relevant information.

Trevor Bremerman: 0207 645 5314

Mark Lagden: 0207 645 4641

Steve Pratt: 0207 645 0411



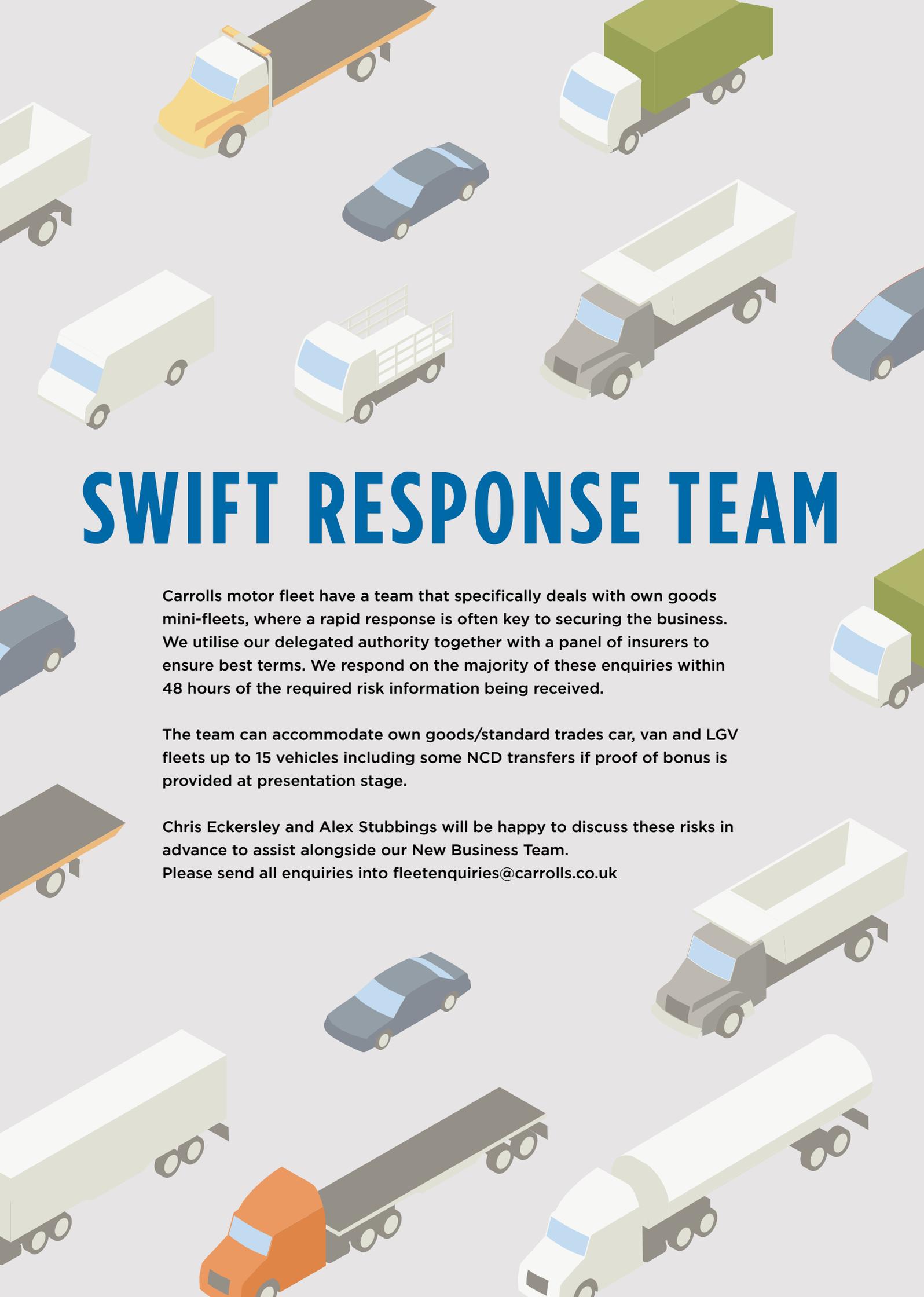
RENEWALS

Renewals are dealt with by one of our dedicated handlers who will be assigned exclusively to a risk and will be with you all the way throughout the process. Typically an Insurer will release claims experience 4 weeks prior to renewal date and a handler will contact you with any terms or Underwriting queries. At Carroll's we actively encourage dialog between our brokers and handlers throughout the renewal process to ensure the right terms are provided to your clients to meet their wants and needs.

We always strive to support holding markets to ensure long term, stable relationships are built between Insured and Insurer, however, we are happy to remarket risks upon request to alternate London market should you require. If a remarketing exercise is required, please forward the up to date risk details (by way of marketing presentation) and updated run-off claims experiences to your assigned handler and they will conduct a marketing exercise on your behalf.

The renewals team is comprised of Yvonne Young, Paula Parker, Matthew Bray, Alex Stubbings and Chris Eckersley. They are always on hand to discuss your queries.





SWIFT RESPONSE TEAM

Carrolls motor fleet have a team that specifically deals with own goods mini-fleets, where a rapid response is often key to securing the business. We utilise our delegated authority together with a panel of insurers to ensure best terms. We respond on the majority of these enquiries within 48 hours of the required risk information being received.

The team can accommodate own goods/standard trades car, van and LGV fleets up to 15 vehicles including some NCD transfers if proof of bonus is provided at presentation stage.

Chris Eckersley and Alex Stubbings will be happy to discuss these risks in advance to assist alongside our New Business Team.

Please send all enquiries into fleetenquiries@carrolls.co.uk

MTA'S

Mid term adjustments, driver referrals and vehicle referrals can be sent to Carroll's Motor Fleets dedicated administration e-mail as follows:-

Fleetadmin@carrolls.co.uk

One of the team will refer/process the adjustment and revert with any response or endorsement usually within 24/48 hours depending upon Insurer response time and their current workload/processes.



This brochure details the quality and experience of our Fleet proposition. Fleet is one of the cornerstones of our broking pillar and is an important piece of the puzzle when it comes to having Carrolls as your one stop shop for London market broking.

If you would like to know more about Fleet, please contact Trevor and if you want to know more about our wider capabilities and all round proposition go to our website www.carrolls.co.uk or get in touch with me for a meeting.

Whether it be Broking, Underwriting or Online solutions, we have the right routes to the London market to suit your business.

All the best,

**Greg Duignan
Director - Head of UK Divisions**

**Greg.Duignan@carrolls.co.uk
02076454607
07964165003**

